

FLY PELICAN Sponsorship Policy

FLY PELICAN Sponsorship Proposal Guidelines:

Sponsorships as defined by Pelican Airlines are a short to medium term contractual acquisition of the right to associate FLY PELICAN and its products and services with a third party owned "property" deemed to have strategic fit with FLY PELICAN's commercial goals. All sponsorship requests will be evaluated in accordance with FLY PELICAN's business requirements and Sponsorship Policy.

Due to high volumes of requests currently being processed, please allow up to 7 – 10 working days for feedback from FLY PELICAN.

The following general guidelines should be considered before submitting proposals to FLY PELICAN:

- There must be clear demonstration and quantifiable Return On Investment (ROI) for FLY PELICAN
- Sponsorship requested may not be in the form of cash. Only Value in Kind proposals can be considered.
- Timing of proposals should allow sufficient time for FLY PELICAN to plan for implementation and leveraging
- FLY PELICAN will focus only on a limited number sponsorship properties and award is at the sole discretion of FLY PELICAN management.
- Proposals which fall outside of this process will not be considered.

FLY PELICAN cannot consider or participate in sponsorships:

- That do not have a measurable ROI
- That relate to religious groups, political parties and related activities
- That negatively impact the environment
- Of one off or unsustainable activities or events (unless there is a proven business return)
- Relating to events or activities that are exclusionary on the basis of race, religion, gender or disability

Sponsorship proposals are to be sent to:

Marketing Manager

FLY PELICAN Pty Ltd

PO Box 257

New Lambton

NSW 2305

Email: marketing@flypelican.com.au